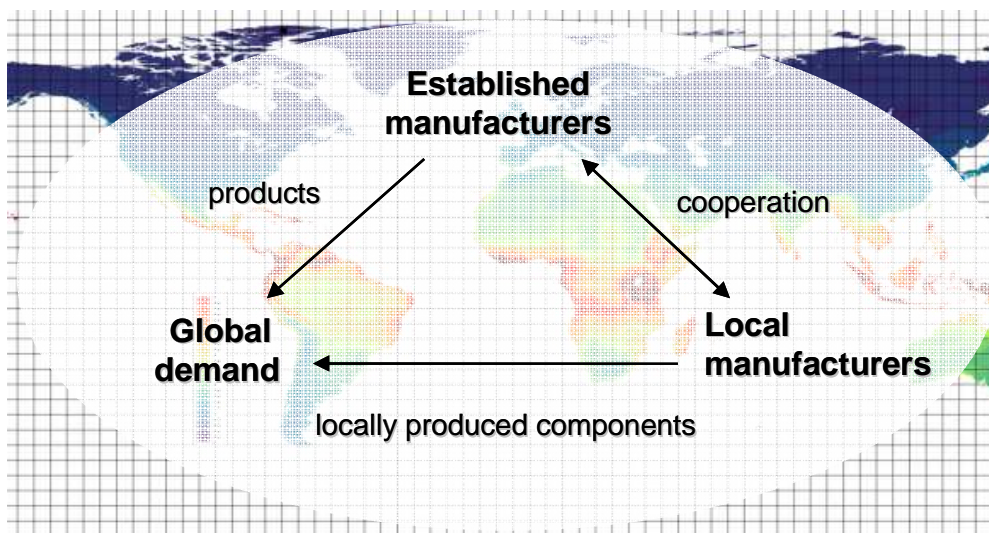


2013 International Passive House Conference – Passive House Components across the globe Manufacturer's Exchange

Dear manufacturers of highly efficient components,

Passive House has taken the world by storm, dramatically increasing demand for Passive House suitable products in all corners of the globe. In order to help meet this demand, we would like to offer participants of the 2013 International Passive House Conference the opportunity to participate in the second edition of the Passive House Components across the globe Manufacturer's Exchange. The event will be held at the Frankfurt Congress Centre on Thursday, **18 April 2013**, from 11:00am to 5:00pm, just prior to the conference and accompanying exhibition.



Passive House components across the globe

The participants of this exchange are not only searching for answers to challenging problems in their markets, they are searching for products... your products! They are looking to you as partners with whom to cooperate on the development of products adapted to their local conditions and improve their availability.



Experts of the Passive House Institute will kick off the exchange with a general introduction to the requirements of Passive House components, after which you will have the opportunity to present your solutions for the global market and, over light snacks, get in direct contact with interested parties.

In so doing, we hope to offer you a truly fruitful platform in which to meet potential clients and partners from around the world. Are you interested in holding a brief presentation for our international audience on your product or your experience with knowledge transfer and successful international cooperation? Would you like to present your innovations with a poster or describe your solutions in exciting personal discussions? Then be sure to fill out and send the attached form to Cornelia Baumgärtner at cornelia.baumgaertner@passiv.de by **4 March 2013**.

This offer is free for Passive House Conference exhibitors – only a small fee for catering (drinks included) in the amount of €30 (VAT included) per person will be payable in cash at the event.

Non-exhibiting companies, who would like to use this opportunity to present their products, will be charged a €500 (plus 19% VAT) fee to cover the expected expenses for the workshop organization, room rental and catering.

Last year's manufacturer's exchange was a great success with over 80 international experts presenting and discussing the latest solutions and laying the groundwork for new collaborative efforts and developments.

Sincerely,



Passive House Institute

Angela Werdenich / Sarah Mekjian

The International Passive House Association (iPHA)

Cornelia Baumgärtner

International Passive House Conference Organisation

Contact:

Cornelia Baumgärtner

Tel.: +49 (0)6151 / 82 699 35

Cornelia.baumgaertner@passiv.de

Passive House Components across the globe, 18 April 2013 Manufacturer's Exchange response form

Organisation

Contact's family name / Contact's given name

Email

Telephone number

We would like to participate with:

- a presentation about successful international cooperation
- a presentation about successful knowledge transfer in areas new to Passive House
- a **7 minute** presentation about our highly efficient, internationally available products

Title: _____

- our presence and a company poster
- informational material and a staff member, on-site
- other _____

- Yes, we are Passive House Conference exhibitors
- We are non-exhibiting company, please sent an invoice (€500 plus 19% VAT) to the given address
- Yes, we would like to participate in the Passive House Components across the globe Manufacturer's Exchange with _____ employees. A fee for catering in the amount of 30 € / person will be paid at the event

Date, Signature